



The New York Association of Realty Managers

INVITATION TUESDAY MARCH 27, 2018

Property Managers • Building Owners
Facility Managers • Building Engineers
Superintendents • Resident Managers
Coop & Condo Building Boards
Suppliers • Contractors
Industry Professionals
Assistants to the Above

NYARM MEMBERS COME FREE – VENDORS EXHIBIT/ATTEND – SEE BELOW

NYARM Membership Info www.nyarm.com

Tuesday March 27 BUILDING MANAGEMENT CONFERENCE Doors Open 11am
Education/Certification Seminars Exhibits Networking

REALISTIC SOLAR TO PROTECT BUILDINGS IF THE POWER GRID BECOMES COMPROMISED

11:00 - 11:45 ► Networking, Exhibits, Refreshments

11:45 - 12:30 ► **SOLAR - NYC Now: Leasing vs Owning, Financing, Incentives & Battery Storage of Excess Captured Electricity**

- Noah Ginsburg Solar One <http://www.solar1.org/>
- Arthur Pearson Barrett Green Management <http://barrettgreen.com/>
- Lee Smith American Solar Partners <http://americansolarpartners.com/about-us/>
- Cory Mourer Integrated Storage Technologies <http://www.istnyc.com/>
- Lewis Kwit Energy Investment Systems <http://www.eisincorp.com/>

12:30 - 1:30 ► Light Lunch Exhibits Networking

► (Free) Advice Tables BRING YOUR ISSUES & QUESTIONS - Real Estate Attorneys & Professional Engineers

1:30 - 2:15 Choose Your Breakout Seminar

Utilizing the Decision Making Process to Inspire Building Staff & Middle Managers

James Rauscher, Wallack Management

Determine A Building's Fiscal Health via Proper Interpretation of Financials

Avi Zanjirian, Czarnowski & Beer, CPAs

Barry Korn, Barrett Capital

✓ **Achieve, Renew, Complete - Your Property Management Certification**

✓ **New York Accredited Realty Manager Certification - NYS & NYC Agency Recognized**

✓ **RAM, CPM, ARM Property Management Certification Renewal Credits**

<http://www.nyarm.com/CERTIFICATIONINFORMATION.pdf>

Where: General Society of Mechanics & Tradesmen **20 W 44th St, NYC**

- Free to NYARM Members
- Non-Members pay \$185
- Membership www.nyarm.com
- Exhibitors call us to sign up
- **Individual Property Managers' Membership - Pay \$250 dues dues & come to the monthly Conferences free for 1 year. You too can become Property Management Certified.**
- Membership Plans Link <http://www.nyarm.com/page4.html>

● **RSVP REQUIRED Call, Email, or FAX your BUSINESS CARD**

– Include: Name, Position, Phone #, Company or Building Name

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<http://www.nyarm.com/contact.htm> www.nyarm.com



Executive Director #MargieRussell

MARK YOUR CALENDARS FOR TUESDAY APRIL 17

TOPIC - Force Majeure is Applicable to Most of a Building's Agreements

Peter Funk, Esq., Funk & Zeifer LLP presents both sides of Force Majeure – The Suppliers & The Purchasers
Critical Elements of FORCE MAJEURE Provisions in Energy Procurement Contracts

1. Energy Procurement Negotiation and Effective Administration of Force Majeure Provisions During the Contract Term
2. FORCE MAJEURE can result in fundamental consequences for the SUPPLIER, BROKER, and PURCHASER
3. How courts or arbitrators may view the following differently:
 - Weather-related events
 - Natural Disasters – what is a disaster?
 - Impact of general vs specific contract language
 - Un-Bargained for disadvantages or contingencies
 - Newly Enacted Laws that negatively affecting or preventing performance
 - Commercial Impracticability - excuse by failure of pre-supposed conditions or impossibility of performance
 - Events Beyond the control of a party – what is “beyond the control?”
 - Economic Events – significant rise & fall of commodity pricing

#NYARM New York Association of Realty Managers Celebrates 60 Years of Influence