



The New York Association of Realty Managers

TUESDAY MARCH 27, 2018

Property Managers Building Owners
Facility Managers Building Engineers
Superintendents Resident Managers
Coop & Condo Building Boards
Suppliers Contractors Industry Professionals
Assistants to the Above

Solar + Battery Storage = Greater Viability

Education/Certification NYARM MEMBERS COME FREE VENDORS EXHIBIT/ATTEND See Below

******Solar Slashes Electricity Demand Charges******

+ Resiliency Against Blackouts & Relief If Power Grid is Compromised

Learn Where Solar Is Most Feasible in Your Buildings

11:00 - 11:45 ► Networking, Exhibits, Refreshments

11:45 - 12:30 ► SOLAR: Leasing, Owning, Financing, Incentives & Battery Storage of Excess Captured Electricity

- Noah Ginsburg Solar One www.solar1.org
- Cory Mourer Integrated Storage Technologies www.istnyc.com
- Arthur Pearson Barrett Green Management www.barrettgreen.com
- Lee Smith American Solar Partners www.americansolarpartners.com
- Lewis Kwit Energy Investment Systems www.eisincorp.com

12:30 - 1:30 ► Light Lunch Exhibits Networking

► (Free) Advice Tables BRING YOUR ISSUES & QUESTIONS - Real Estate Attorneys & Professional Engineers

1:30 - 2:15 Breakout Seminars

- **Utilizing the Decision Making Process to Inspire Building Staff & Middle Managers**
James Rauscher, Wallack Management
- **Determine A Building's Fiscal Health via Proper Interpretation of Financials**
Barry Korn, Barrett Capital and Avi Zanjirian, Czarnowski & Beer, CPAs
- Achieve, Renew, Complete - **Your Property Management Certification**
- New York Accredited Realty Manager Certification - NYS & NYC Agency Recognized
- RAM, CPM, ARM Property Management Certification Renewal Credits

Where: General Society of Mechanics & Tradesmen **20 W 44th St, NYC**

- Free to NYARM Members
- Non-Members pay \$185
- Membership www.nyarm.com
- Exhibitors call to sign up
- **Individual Property Managers' Membership - Pay \$250 dues dues & come to the monthly Conferences free for 1 year. You too can become Property Management Certified.**
- Membership Plans Link <http://www.nyarm.com/page4.html>

● RSVP REQUIRED Call, Email, or FAX your BUSINESS CARD

– Include: Name, Position, Phone #, Company or Building Name
212 216 0654 mrussell@nyarm.com fax 212 216 0680
<http://www.nyarm.com/contact.htm> www.nyarm.com



Executive Director #MargieRussell

******Next MARK YOUR CALENDARS FOR TUESDAY APRIL 17th Topic******
Force Majeure in Energy Procurement Agreements (Concept is Applicable to Most Contracts)